



# ORIGOS

Leadership & Management  
Training Program

Remove in  
association with  
& AFM logo





## Building commercial capacity. Accelerating performance.

We know the mutual business operating environment. More than that, we understand what it takes for training that makes a positive impact. Origos delivers measurable results for delegates and employers.

Success in the mutual sector depends on constant differentiation, evolution and innovation, as well as an ongoing drive to improve efficiency. We have a great track record of stimulating this kind of change, delivering results and developing long term relationships with our clients.

Our creative, interactive and relevant courses build commercial capacity, increase specialist knowledge and accelerate careers: motivating and supporting individuals to adopt a strategic approach that positively affects business performance and profit.

**Our door's always open.**

If you're looking to address the many challenges facing organisations today - **we can help.**

## About us

Our leadership and management solutions develop Leaders, Managers & Teams.

Great leadership and management drive great organisations - harnessing and directing the skills and effort of their workforces. Origos offers innovative learning solutions to support the managers' journey within the organisation.

Tailored programmes, designed specifically for the mutual sector, create the right knowledge, skills and behaviours in your new and experienced managers.

Modern managers need to be versatile; able to focus on the detail as well as the big picture, able to adapt their communication style to the needs of their audience and able to juggle multiple priorities. The growth of virtual teams, online communication continuing to increase, and the increasing sophistication and speed of business, mean that managers require a toolkit that equips them to confidently achieve their goals through flexible and agile management of their teams. Origos' suite of learning interventions provide support to managers who are new to role, who are stepping up or who wish to develop their skills more deeply in a particular areas.

## Our clients

Since our inception in 2013, we have delivered training for hundreds of clients, ranging from multi-national operators and service companies to energy providers, regulated service providers and other financial institutions.



Call us on **01423 541 962**  
Email us **enquiries@origos.co.uk**

**Leadership • Development • Coaching**

# Stepping Up Programme - Developing Managers

With increasing pressure to produce better results with fewer resources management capabilities are more important than ever. Today's managers face a multitude of challenges whilst being accountable for driving motivation and achieving goals throughout their teams and organisation.

At Origos we've developed learning that helps managers deliver operational excellence. We provide practical guidance and support to develop the sophisticated knowledge, skills and behaviours needed to build a high performance culture.

## Course details



Length of programme:  
6 x 1 day events over a six month period.



Location:  
Face-to-face learning at selected UK location,  
with lunch & refreshments provided.



How to book:  
Book online at [www.origos.co.uk/afm](http://www.origos.co.uk/afm)



Who should attend?  
This programme is for those about to be appointed to team leader or management position, newly appointed managers and those who would welcome a refresh and refocus.

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## Stepping Up benefits

Our Stepping-Up programme is highly participative, using facilitated discussion, presentations, coaching practices and feedback. The programme promotes reflection and improvement, and encourages delegates to find opportunities to apply the learning in their workplace; providing increased confidence in their managerial ability, whilst delivering a sound return on investment to the organisation.


## Programme cost

£2,100 per delegate

10% AFM member discount for all bookings made by Friday 16th November.  
Quote: AFM19

## Origos also offer

360 evaluation tools  
Psychometric Assessments  
1:1 Coaching  
Origos Team & Business Diagnostics  
Competency Mapping  
Presentation Skills  
Team Dynamics



10%  
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discount

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Friday 16th November  
Quote: AFM19

## Contact us for more information:

01423 541 962  
[enquiries@origos.co.uk](mailto:enquiries@origos.co.uk)

If you need something else specifically designed for your organisation, we are happy to devise an in-house programme to deliver the right result.

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# Accelerate Programme - Developing Leaders

Leadership is all about harnessing the right behaviours in individuals to bring about transformation and change. Leaders develop through experience and our programme accelerates their readiness to lead through intelligent preparation. Leadership is a complex set of attitudes, behaviours and competencies all of which take time to develop. Our approach focuses leaders to ensure they're better equipped, we challenge their thinking and, most importantly, accelerate their development, maximising their impact in your organisation.

## Course details



Length of programme:  
6 months



Location:  
Face-to-face learning at host AFM member offices,  
with lunch & refreshments provided.



How to book:  
Book online at [www.origos.co.uk/afm](http://www.origos.co.uk/afm)



Who should attend?  
This programme is for managers with significant responsibility as part of their day-to-day role, learners planning to move into a new role which will require personal development, and those wishing to accelerate their leadership skills.

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## Accelerate benefits

Our Accelerate programme is highly participative, using facilitated discussion, presentations, coaching practices and feedback. The programme promotes reflection and improvement, and encourages delegates to find opportunities to apply their learning in the workplace.

## Programme cost

£1,600 per delegate

10% AFM member discount for all bookings made by Friday 16th November.  
Quote: AFM19

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Competency Mapping  
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*“I have found the course really useful. I’ve never worked for a mutual and came here from a global publishing firm, so many insights from both the trainer and the other delegates have been really helpful.”*

Helen Burgess (Metfriendly)



**ORIGOS**

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